



Audax Private Equity

Audax Private Equity partners with management teams of established, market-leading companies with the vision and desire to create much larger entities through acquisition and organic growth. Audax' proven "Buy & Build" approach supports our management partners in executing add-on acquisitions, accelerating growth, and optimizing overall company operations to significantly increase equity value.

Since inception, we have invested \$5 billion in 114 platform and 676 add-on companies. Our team is led by Co-CEOs and Managing Directors who have been together for more than 15 years. We have a dedicated team of 100 investment, transaction, and operations professionals delivering the expertise and experience necessary to build companies of substantial value.

Working with our management partners, we have repeatedly transformed market leaders into appreciably larger, better-positioned, and more valuable companies.

We are collaborative, committed, team-oriented partners who pride ourselves on being responsive and thoughtful. We bring the resources necessary to support execution.

- **Flexible.** We structure transactions for sellers whether they are owners staying with the business, owners seeking to transition out of the business, corporations divesting assets, or other financial sponsors seeking an exit.
- **Creative.** We accelerate organic growth within our platform investments with add-on acquisitions. Some companies have acquisition pipelines, while others need assistance in developing strategy, identifying and sourcing acquisitions, and/or integrating and maximizing the value of acquisitions.
- **Focused.** We work in teams, allowing us to move quickly through the transaction process and to support management partners during ownership. Each investment has a team of professionals who work closely with our management executives to provide access to internal resources and external relationships.

QUICK LOOK:

114 Platform Investments

676 Add-on Acquisitions

5.9 Average Add-ons Per Platform

\$2.25B Fund V Closed

PLATFORM CRITERIA:

- \$8 - \$50 million in EBITDA
- Enterprise value of \$50 million to \$400 million
- Market-leading position
- Proven management
- Sustainable competitive advantages
- High free cash flow conversion
- Strong EBITDA growth prospects
- Industry structures consistent with our "Buy & Build" strategy
- Multiple exit opportunities

ADD-ON CRITERIA:

- EBITDA of any size
- Strategic fit with a platform company

Platform and add-on counts are approximate numbers

SENIOR TEAM

Geoffrey S. Rehnert	Marc B. Wolpov	
Adam A. Abramson	Franklin H. Foster	Pamela F. Martin
Donald G. Bramley	Asheesh B. Gupta	John J. Mitchell
Mark D. Cordes	Jay C. Jester	Keith R. Palumbo
Jason S. Ellis	Young J. Lee	Joseph P. Rogers, Jr.
Oliver C. Ewald	Timothy S. Mack	David J. Wong

CONTACT

Audax Private Equity		
101 Huntington Avenue	101 California Street	www.audaxprivateequity.com
25th Floor	Suite 4750	
Boston, MA 02199	San Francisco, CA 94111	
p: (617) 859-1500	p: (650)-252-0600	

BUSINESS DEVELOPMENT

Jay C. Jester, Managing Director
jcjester@audaxgroup.com

William Gonzalez, Senior Vice President
wgonzalez@audaxgroup.com

Christopher Satti, Senior Vice President
csatti@audaxgroup.com

BUSINESS & CONSUMER SERVICES

-  LIQUID ENVIRONMENTAL SOLUTIONS - 2017
Provider of non-hazardous liquid waste management and disposal services
-  SMART CARE EQUIPMENT SOLUTIONS - 2017
Provider of commercial kitchen repair, maintenance services, and parts to the U.S. commercial food service industry
-  WELLSPRING CONSUMER HEALTHCARE - 2017
Marketer of iconic over-the-counter ("OTC") personal health brands in the skin care, feminine hygiene, and gastrointestinal care categories
-  ENVIROVAC - 2017
Provider of cleaning and maintenance services to power & utilities, pulp & paper, chemical, steel, and manufacturing industries
-  ACADEMY FIRE LIFE SAFETY - 2017
Provider of fire and life safety services, including inspection, service, customized work orders, and installation for fire alarms, sprinklers, fire extinguishers, and other fire suppression systems
-  ACCENT FOOD SERVICES - 2016
Provider of customized fresh food, snacks, and refreshment services to businesses, educational institutions, and property management companies
-  HALO BRANDED SOLUTIONS - 2016
Promotional products distributor offering client solutions and branding expertise through a nationwide sales force
-  IMPERIAL DADE - 2016
Distributor of food service disposables and janitorial and sanitation supplies ("jan-san")
-  COOLSYS - 2015
Provider of commercial refrigeration and HVAC services in the U.S.
-  ALLOVER MEDIA - 2015
Operates the largest alternative out-of-home media platform in the United States
-  CURT GROUP - 2014
Designer, manufacturer, and distributor of towing solutions and trailer and cargo management accessories for passenger vehicles and trucks
-  ALLTRAN - 2008
Third-party contingency debt collection services for financial services, healthcare and education end markets
-  AAMP GLOBAL - 2006
Manufacturer and distributor of automotive aftermarket audio accessories and consumer electronics integration devices

HEALTHCARE





-  BELMONT INSTRUMENT CORPORATION - 2017
Technology leader in rapid infusion systems used to treat critically injured patients experiencing material blood loss
-  ALTASCIENCES CLINICAL RESEARCH - 2017
Leading early phase contract research organization (CRO) in North America
-  AXIA WOMEN'S HEALTH - 2017
Provider of women's healthcare services with over 100 locations in Pennsylvania and New Jersey
-  CHESAPEAKE UROLOGY - 2016
Provider of general urologic care with ancillary service lines including surgical centers, pharmacy, radiation therapy, and uropathology
-  GASTRO HEALTH - 2016
Provider of gastrointestinal care
-  LIFEMARK HEALTH - 2015
Provider of physiotherapy, rehabilitation, and medical assessments in Canada
-  MERIDIAN BEHAVIORAL HEALTH - 2015
Provider of addiction treatment services at residential and outpatient facilities
-  ACTIVE DAY - 2015
Provider of adult day health services at 90+ centers across the U.S.
-  KATENA PRODUCTS - 2015
Provider of precision ophthalmic instruments, devices, and therapeutics
-  SOLIS MAMMOGRAPHY - 2015
Leading provider of breast imaging services with locations across the United States
-  GENTLE DENTAL - 2014
Leading dental practice management company in the New England region
-  VISION GROUP HOLDINGS - 2014
Leading provider of LASIK vision correction services in the United States and Canada
-  NUMOTION - 2011
Provider of complex rehab equipment and assistive technologies
-  CORRECT CARE SOLUTIONS - 2010
Provider of outsourced healthcare staffing and services to local and state correctional facilities
-  TRIDENT USA - 2008 & 2013
Provider of clinical laboratory and portable X-ray services as well as mobile bedside imaging services

SOFTWARE / TECHNOLOGY

-  CORSEARCH - 2018
Provider of trademark establishment and protection software to large corporations and law firms worldwide
-  MOBILEUM - 2016
Provider of mobile telecom roaming and analytics software
-  COREPOINT HEALTH - 2015
Provider of interoperability software to healthcare providers
-  MAGNITUDE SOFTWARE - 2014
Provides Enterprise Information Management ("EIM") software to large and medium-size companies
-  ROGUE WAVE - 2012
Provider of C++ focused application development tools and libraries

INDUSTRIALS

CHEMICALS

-  RELADYNE - 2016
Distributor of lubricant, fuel, and diesel exhaust fluid and provider of integrated reliability management services for industrial and commercial businesses in the Central, Mid-Atlantic, and Southern U.S.
-  PREFERRED COMPOUNDING - 2016
Developer, manufacturer, and marketer of custom elastomeric compounds
-  INNOVATIVE CHEMICAL PRODUCTS GROUP - 2015
Formulator of specialty chemical products including coatings and adhesives for the construction and industrial end markets
-  GABRIEL PERFORMANCE PRODUCTS - 2014
Manufacturer of mercaptan epoxy curing agents (ECAs) and other specialty chemicals

ENERGY

-  ELGIN EQUIPMENT GROUP - 2011
Manufacturer of material processing parts and equipment for coal, oil and gas applications

ENGINEERED PRODUCTS

-  PROTECTIVE INDUSTRIAL PRODUCTS - 2018
Global supplier of hand protection products and other consumable personal protective equipment (PPE)
-  FASTENER DISTRIBUTION HOLDINGS - 2017
Distributor of specialty fasteners and other c-class components to the aerospace and defense markets through its Arlington International Aviation Products and Aircraft Fasteners International divisions
-  JUSTRITE MANUFACTURING COMPANY - 2015
Manufacturer of branded industrial safety products focused on asset protection and regulatory compliance
-  FRONTLINE TOOLING SOLUTIONS - 2015
Provider of specialty cutting tools and tool holders for the building materials and general industrial end markets
-  TPC WIRE & CABLE - 2015
Producer of ruggedized wire, cables and interconnect assemblies for harsh industrial applications
-  LUMINATOR TECHNOLOGY GROUP - 2014
Designer and manufacturer of engineered display, lighting, and passenger communication systems
-  APC AUTOMOTIVE TECHNOLOGIES - 2014
Manufacturer and supplier of exhaust, emissions, brakes, chassis, and accessories to the automotive aftermarket
-  ELGIN FASTENER GROUP - 2011
Manufacturer of specialty fasteners for niche industrial end markets

MATERIALS

-  THALHEIMER BROTHERS - 2012
Non-ferrous scrap metal processor