## $\triangle$ Audax Private Equity

# We're Built to Build **Businesses**

#### Transformational Growth

Our Buy & Build approach is the cornerstone of our model. We focus on equity investments in market-leading middle market companies that are poised for growth, then partner with management to drive value creation, build winning teams, and accelerate results. We contribute extensive capabilities and experience in organic revenue acceleration, operational improvements, and capital market efficiencies



Audax by the Numbers

INVESTMENT **PROFESSIONALS** 

5

PLATFORM

AVG. YEARS MANAGING DIRECTOR TENURE

1050+ ADD-ON

ACQUISITIONS

\$3.5**B** FUND VI (2018)

REALIZED INVESTMENTS **REVENUE GROWTH** 

#### **Our Platform Criteria**

- Market Leading Position
- Proven Management
- Industry Structure Consistent With Buy & Build Strategy
- Multiple Exit Opportunities
- High Free Cash Flow Conversion
- Strong EBITDA Growth Prospects
- Sustainable Competitive Advantages

## \$8MM-50MM

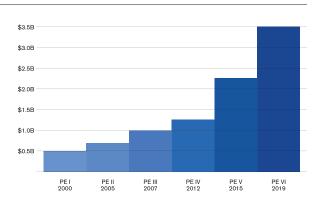
ANNUAL EBITDA

## 100MM-500MM

TOTAL ENTERPRISE VALUES

## **BUSINESS SERVICES, CONSUMER, FINANCIAL** SERVICES, HEALTHCARE, INDUSTRIAL **SERVICES & TECHNOLOGIES, SOFTWARE & TECHNOLOGY**

SECTORS



#### **Business Development**

**20**%

William G. Gonzalez Managing Director wgonzalez@audaxgroup.com Cory D. Mims Managing Director cmims@audaxgroup.com

Michelle A. Bitman Vice President mbitman@audaxgroup.com

#### Contact

101 Huntington Ave. 25th Floor Boston, MA 02199

101 California St. Suite 4750 San Francisco, CA 94111

#### **Co-Chief Executive Officers**

Geoffrey S. Rehnert

Marc B. Wolpow

#### Senior Team

Adam A. Abramson William H. Allen Iveshu R. Bhatia Donald G. Bramlev Ryan W. Bruehlmann Jason S. Ellis David A. Goldenheim Young J. Lee Timothy S. Mack

Pamela E Martin John I. Mitchell Keith R. Palumbo Timothy J. Porter Joseph P. Rogers, Jr. Gregory S. Smith Beau H. Thomas, Jr. David J. Wong

As a middle market private equity leader,

Leadership

we've invested over \$8 billion in more than 150 platform companies and over 1,050 add-on acquisitions. We are currently investing out of our \$3.5 billion Fund VI. Our consistent focus and disciplined strategy has enabled us to grow our fund sizes since inception, while never wavering from our original thesis.

## $m \Delta$ Audax Private Equity

#### **BUSINESS SERVICES**

## 

Centerline Communications- 2021 Provider of technical development and maintenance services to wireless and wireline telecommunications infrastructure



Alliance Ground International- 2021 Provider of specialized air cargo handling, ramp handling, small parcel, and security services to the aviation industry



48forty Solutions- 2020 Provider of end-to-end pallet management services across the U.S. and Canada



The Chartis Group- 2019 Consulting and software analytics service provider to the healthcare industry

### 

Colony Hardware – 2018 Direct-to-jobsite distributor of tools and equipment to contractors



Beacon Mobility – 2018 Provider of outsourced transportation services to K-12 students with special needs



FDH – 2017 Distributor of specialty fasteners and other c-class components to the aerospace and defense markets

## CONSUMER

COVERCRAFT

Covercraft - 2021 Provider of custom-fit automotive, RV, and boat aftermarket protection accessories

STONEWALL KITCHEN Creators of Specialty Foods Stonewall Kitchen - 2019 Provider of branded, specialty food products



ELM- 2019 Direct to consumer provider of home and building solutions

## CIANWOLLENGS

Playmonster – 2018 A designer, manufacturer, and marketer of games and toys

## REVOLUTION

Revolution Dancewear – 2018 Supplier of dance recital costumes, competition costumes, footwear, and dancewear

## WellSpring

Wellspring Consumer Healthcare – 2017 Marketer of iconic over-the-counter ("OTC") personal health brands in the skin care, feminine hygiene, and gastrointestinal care categories





Veterinary Practice Partners - 2021 Veterinary practice management group



GCX Mounting Solutions- 2021 Designer and manufacturer of healthcare-focused equipment mounting and mobility solutions

## 🔅 StatLab

StatLab Medical Products- 2020 Manufacturer, developer, and distributor of branded consumable products for diagnostics markets

GLOBAL

Global Nephrology Solutions - 2020 U.S. kidney care platform

CORVITAS Excelence in Evidence Corevitas - 2019 Leader in real world evidence through syndicated registry data and analysis services



New Story - 2019 Provider of special and alternative education, consulting, and mental health services for children

## 

HOPCo - 2019 Provider of musculoskeletal care services

**OSPENSUIGICAL** Aspen Surgical - 2019

Provider of branded and private label single-use surgical products

Elevate ENT Partners Elevate ENT Partners Surgical - 2019 Otolaryngology (ear, nose, throat) physical practice management business



Proud Moments ABA - 2019 Provider of applied behavioral analysis ("ABA") therapy to children with autism

#### Phoenix Physical Therapy

Phoenix Physical Therapy- 2018 Provider of outpatient physical therapy services



Belmont Medical Technologies – 2017 Provider of fluid management and patient temperature management solutions for trauma and critical care apolications



United Urology Group - 2016 Provider of general urologic care with ancillary service

lines including surgical centers, pharmacy, radiation therapy, and uropathology

## lıfemark 🗶

Lifemark Health – 2015 Provider of physiotherapy, rehabilitation, and medical assessments in Canada



Active Day – 2015 Provider of adult day health services

42N@RTH DENTAL 42 North Dental – 2014 Regional provider of dental services in the Northeastern U.S.

#### INDUSTRIAL SERVICES & TECHNOLOGIES

nextech

**CMS Mechanical – 2021** Provider of commercial HVAC and refrigeration repair, maintenance, and installation services

## 

Solve Industrial Motion Group – 2021 Provider of high-quality power transmission components and industrial-grade bearings



S.J. Electro Systems – 2021 Manufacturer and systems integrator of liquid level and flow controls



Genuine Cable Group – 2021 National distributor of wire & cable connectivity, and automation solutions



EIS, Inc. – 2019 Fabricator, converter, and distributor of electrical process materials, wire, cable, and assemblies

Liquid Environmental Solutions – 2017 Provider of non-hazardous liquid waste management and disposal services



Smart Care Equipment Solutions – 2017 Provider of commercial kitchen repair, maintenance services, and parts to the U.S.. Commercial food service industry

## 🚷 Justrite

Justrite Manufacturing Company – 2015 Manufacturer of branded industrial safety products focused on asset protection and regulatory compliance



Excludes transactions not announced at the request of our management partners. Please see www.audaxprivateequity.com/portfolio/investments for a full list of platform acquisitions. A full list of all transactions will be provided upon request.

Peak Toolwooks - 2015 Provider of specialty cutting tools and tool holders for the building materials and general industrial end markets



Trexon – 2015 Producer of ruggedized wire, cables and interconnect assemblies for harsh industrial applications

**Current Investments** 



ICP Group – 2015 Formulator of specialty chemical products including coatings and adhesives for the construction and industrial end markets

## 

Luminator Technology Group – 2014 Designer and manufacturer of engineered display, lighting, and passenger communication systems



Elgin Fastener Group - 2011 Manufacturer of material processing parts and equipment for coal, oil and gas application

## 

Elgin Power and Separation Solutions - 2011 Manufacturer of materials handling and power distribution parts and equipment for coal, oil and gas, mining, and utilities applications

## SOFTWARE & TECHNOLOGY



Integrate - 2021 Leader in Precision Demand Marketing, an emerging category to help B2B marketers develop and deliver an omnichannel demand strategy



Team Cymru - 2021 Global leader in cyber threat intelligence, known for visibility into internet-based malevolence and behavior-based cyber intelligence

## 👌 FLASHPOINT

Flashpoint - 2021 Provider of actionable threat intelligence and intelligence automation for commercial and government customers



Jitterbit - 2020 Provider of web-based tools for building and deploying integrations between applications

## Kofile GovOS<sup>♥</sup>

Kofile / GovOS- 2020 Provider of services and cloud-based software applications supporting digital transformation for local governments

Provider of consumer engagement software that

Provider of analytics-driven software and managed

service solutions to mobile network operations with

products focused on roaming, risk, and security

allows brands to manage and respond to unstructured

#### emplifi Emplifi – 2019

M

consumer-initiated interactions

mobileum

Mobileum - 2016