We’re Built to Build Businesses

Transformational Growth

Our Buy & Build approach is the cornerstone of our model. We focus on equity investments in market-leading middle market companies that are poised for growth, then partner with management to drive value creation, build winning teams, and accelerate results. We contribute extensive capabilities and experience in organic revenue acceleration, operational improvements, and capital market efficiencies.

Our Platform Criteria

- Market Leading Position
- Proven Management
- Industry Structure Consistent With Buy & Build Strategy
- Multiple Exit Opportunities
- High Free Cash Flow Conversion
- Strong EBITDA Growth Prospects
- Sustainable Competitive Advantages

$8MM-50MM
ANNUAL EBITDA

$100MM-500MM
TOTAL ENTERPRISE VALUES

BUSINESS SERVICES, CONSUMER, HEALTHCARE, INDUSTRIAL TECHNOLOGIES, SOFTWARE & TECHNOLOGY SECTORS

Leadership

As a middle market private equity leader, we’ve invested over $6 billion in more than 130 platform companies and over 875 add-on acquisitions. We are currently investing out of our $3.5 billion Fund VI. Our consistent focus and disciplined strategy has enabled us to grow our fund sizes since inception, while never waver- ing from our original thesis and approach.

Audax by the Numbers

100
INVESTMENT PROFESSIONALS

15
AVG. YEARS MANAGING DIRECTOR TENURE

130+
PLATFORM INVESTMENTS

875+
ADD-ON ACQUISITIONS

6
AVG. ADD-ONS PER PLATFORM

$3.5B
FUND VI (2018)

20%
CAPITAL FROM EMPLOYEES

$11B
REALIZED INVESTMENTS

Revenue Acceleration
Operational Improvement
People, Process, & Systems
Market Growth
Add-on Acquisitions

Business Development

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Timothy S. Mack
Pamela F. Martin
John J. Mitchell
Timothy J. Porter
Keith R. Palumbo
Joseph P. Rogers, Jr.
Beau H. Thomas
David J. Wong
Excludes transactions not announced at the request of our management partners. Please see www.audaxprivateequity.com/portfolio/investments for a full list of platform acquisitions. A full list of all transactions will be provided upon request.

**BUSINESS SERVICES**

**THE CHARTIS GROUP**
- The Chartis Group - 2019
  Consulting and software analytics service provider to the healthcare industry

**Reedy Industries** - 2019
- Provider of commercial HVAC services, mechanical services, and energy solutions

**COLONY**
- Colony Hardware - 2018
  Direct-to-jobe distributer of tools and equipment to contractors

**MNX Global Logistics** - 2018
- Provider of customized transportation and logistics services for time critical, high-value goods

**Liquid Environmental Solutions** - 2017
- Provider of non-hazardous liquid waste management and disposal services

**Smart Care Equipment Solutions** - 2017
- Provider of commercial kitchen repair, maintenance services, and parts to the U.S. Commercial food service industry

**AI FIRE**
- AI Fire - 2017
  Provider of fire and life safety services

**FDH** - 2017
- Distributor of specialty fasteners and other c-class components to the aerospace and defense markets

**Accent Food Services** - 2016
- Provider of customized fresh food, snacks, and refreshment services to businesses, educational institutions, and property management companies

**CONSUMER**

**STONEWALL KITCHEN**
- Creators of Specialty foods

**Stonewall Kitchen - 2019**
- Provider of branded, specialty food products

**ENGLERT**
- Engle/LeaGuard - 2019
  Direct-to-consumer retailer of specialty gutters under the leafguard brand and a manufacturer of metal roofing

**Playmonster** - 2018
- A designer, manufacturer and marketer of games and toys.

**REVOLUTION**
- Revolution Dancewear - 2018
  Supplier of dance recital costumes, competition costumes, footwear, and dancewear

**HEALTHCARE**

**WellspringV**
- Wellspring Consumer Healthcare - 2017
  Marketer of iconic over-the-counter (“OTC”) personal health brands in the skin care, feminine hygiene, and gastrointestinal care categories

**katena**
- Katena Products - 2019
  Designer and manufacturer of precision ophthalmic instruments, devices, and therapeutics to physicians offices, hospitals, and surgical centers

**42 NORTH DENTAL**
- 42 North Dental - 2014
  Regional provider of dental services in the Northeastern United States

**INDUSTRIAL TECHNOLOGIES**

**EIS, Inc.** - 2019
- Fabricator, converter, and distributor of electrical process materials, wire, cable, and assemblies

**Protection Industrial Products** - 2018
- Global supplier of hand protection products and other consumable personal protective equipment (PPE)

**RelaDyne** - 2016
- Distributor of lubricants, fuel, and ancillary products with integrated reliability services management for industrial and commercial businesses.

**Justrite Manufacturing Company** - 2015
- Manufacturer of branded industrial safety products focused on asset protection and regulatory compliance

**ICP Group** - 2015
- Formulator of specialty chemical products including coatings and adhesives for the construction and industrial end markets

**TECHNOLOGIES**

**Acuant** - 2018
- Provider of an identity verification solutions including a digital identity orchestration layer, ID document and chip authentication, bio-metric, and data capture solutions

**Current Investments**

**Kofile** - 2020
- Provider of records management solutions to local governments

**Astride Solutions** - 2019
- Provider of consumer engagement software that allows brands to manage and respond to unstructured consumer-initiated interactions

**Corsearch** - 2018
- Provider of trademark establishment and protection software to large corporations and law firms worldwide

**Mobileum** - 2016
- Provider of analytics-driven software and managed service solutions to mobile network operations with products focused on roaming, risk, and security

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